

## Mobile SPAM in India

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4<sup>th</sup> August

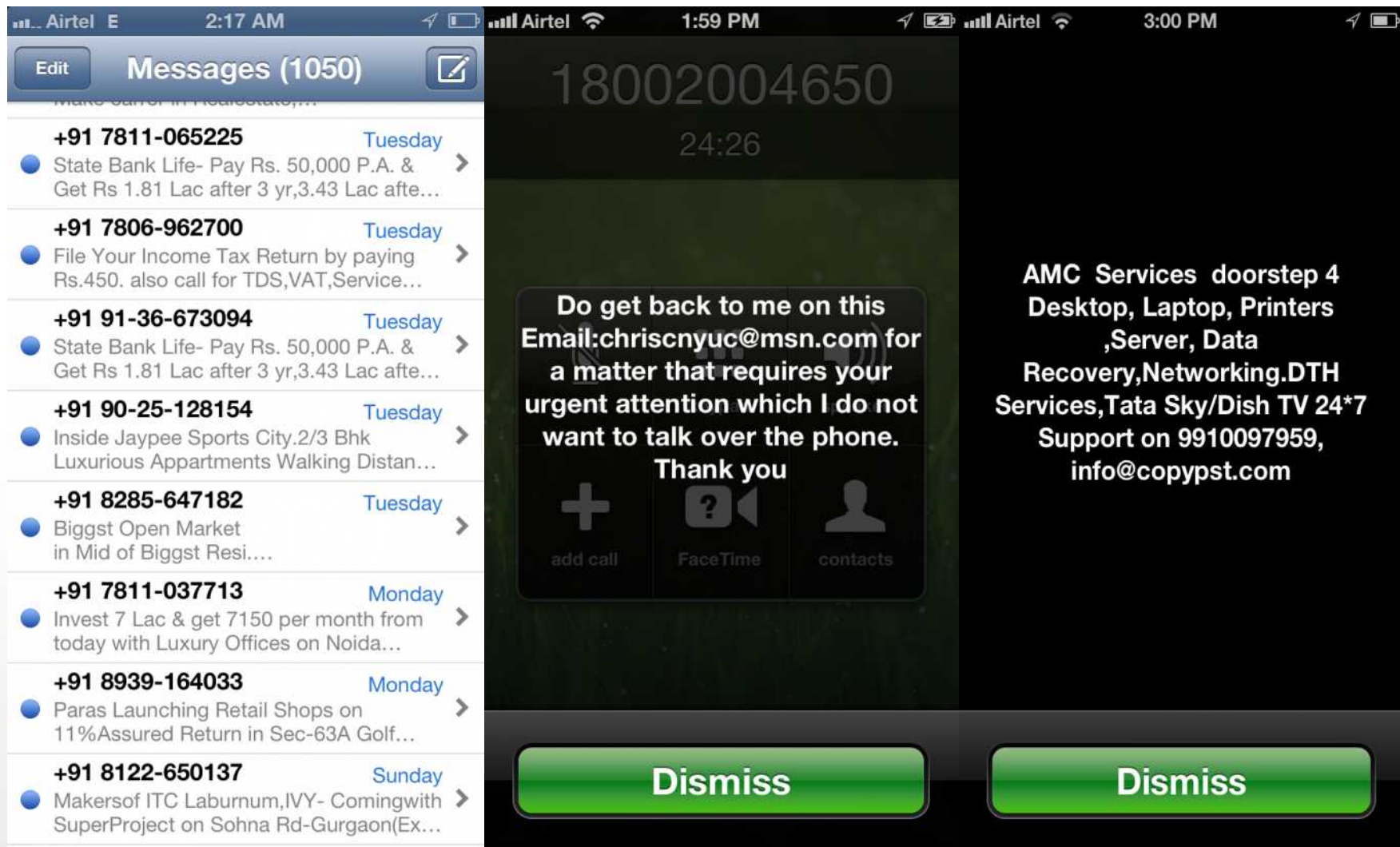
Mumbai





ILLUSTRATION FOR TIME BY TOMASZ WALENTA

# How do our Phones look these days?



## Mobile Messaging Trends

# Mobile Messaging is Target of Choice for Attackers



## Favorable Economics

- Unlimited messaging plans reduce per-message costs
- Pre-existing billing relationship to exploit and monetize

## Subscriber adoption and trust in mobile operator

- SMS has 2.5 times more reach than email
- Used for news alerts, billing payments, business updates
- 98% open rate compared to 20% for email<sup>1</sup>

## Lack of security impediments

- Most messaging environments and devices vulnerable
- Standard defenses (keyword filtering, volumetrics, anti-spoofing) easily defeated



1. DMA/IAB Mobile Messaging study, 2011

# Networks are Evolving and Converging

Mobile networks moving from SS7 to IP



Rollouts of high bandwidth networks



Convergence of messaging networks



## Security Implications

- Open, high bandwidth environment lowers barrier to entry for attackers
- Faster network connectivity increases ROI for abuse
- Breeding ground for botnets and IP blacklisting
- Attackers will target multiple mediums and networks

# Threat Environment is Evolving

## Malware moving to new, open systems

- Targets popular platforms such as Android
- Proliferates via applications in app stores
- Increasingly sophisticated and polymorphic



Background calling and texting apps



Trojans send premium rate SMS messages



Keyloggers that steal personal/financial info

**CBR** Computer Business Review

Yahoo News

12.12.12

## Researchers discover new Android phone spam botnet

“...changes the economics of SMS spam as the spammer no longer has to pay for the messages”



# Subscribers are Evolving



Increasingly mobile...

and want more security



**10 Billion**  
devices by  
2020<sup>1</sup>

1. IBM Research, 2012

  
**92%**

Of British adults who text say it is at least somewhat important that their carrier have a mechanism for reporting mobile spam.

  
**64%**

U.S. adults who text say it is important or very important that their carrier have a mechanism in place to report "mobile spam".<sup>2</sup>



## What is Mobile SPAM

# Definition of SPAM in Mobile Messaging



## Traditional Understanding of SPAM

messages sent / received via illegal routes, over spoofing or faking, etc

## True definition of SPAM

- Unsolicited Commercial Communication using any route
  - Any communication not-opted in

# Progression of Mobile Messaging Abuse



Over the Last Decade

Signaling Abuse

SMS Spoofing

SMS Faking

Content Abuse

Advertisements

Fraud

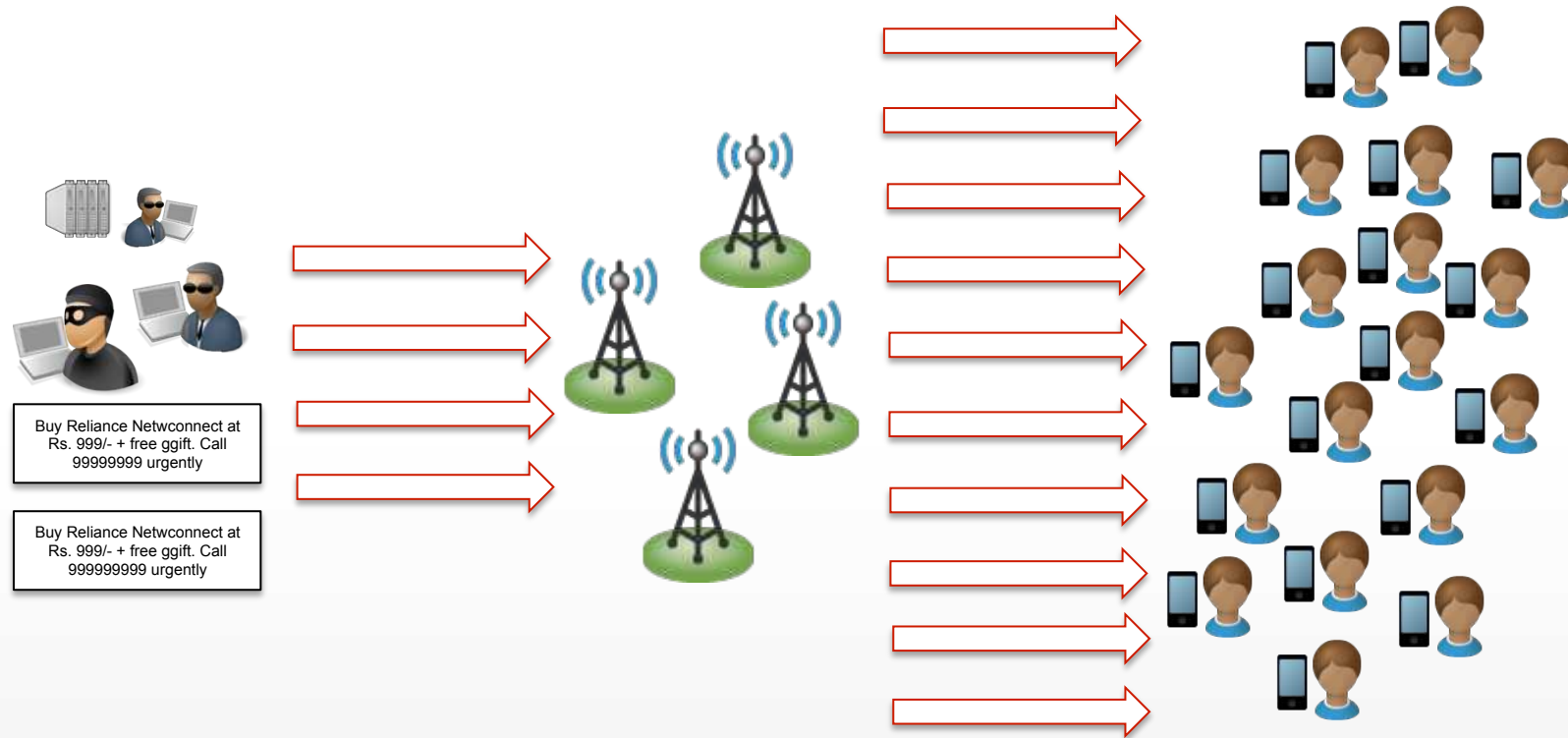
## Mobile SPAM vs Email SPAM



- ✓ There is no SPAM Folder for SMS
- ✓ People trust their Phones more than their Email Accounts
- ✓ Cost of sending Mobile SPAM zeroing down towards the cost of sending Email SPAM.
- ✓ Its easier to block Originating Mobile SPAM than Incoming Mobile SPAM

## Content Abuse

# Typical Attacks



## SPAM Attack #1



DLF Launching soon! The Ultima-Luxury Apartments -3/4 Bhk Appts.  
\\nSec-81.Gurgaon.Limited Inventory on First Come First  
Basis.Call-8287330898 for Priority Booking

Call to Action

- 2 different Numbers

Number of Messages

- 12453

Sending Numbers

- Multiple Sending Numbers > 80

Timeline of Attack

- Attack Spread over 2 hours



## SPAM Attack #2



Invest 36 LACS Get Rs.36000 pm, lease guarantee, fully furnished office at World Trade Center of New York @ New Gurgaon! Limited availability.  
Call 7836862292

Call to Action

- one

Number of Messages

- 4295

Sending Numbers

- Multiple Sending Numbers > 50

Timeline of Attack

- Attack completed within 5 minutes

# Messaging Terms



- Traditional Messaging:
  - MO / MT
    - P2P
    - A2P
    - P2A
- Newer Mobile Messaging Vectors
  - IP Messaging
  - RCS

## Fight against Mobile SPAM in India

## What has DOT / TRAI been doing to stop Abuse before 2012



Telemarketers had to register themselves

DND Service

Commissioning of 1909 for Spam Complaints

Originating P2P messages restricted to 200 per day

Originating P2P messages beyond 100 per day to be charged additionally

## New Regulation since 2012



- Most important regulation to combat SPAM
- Focusing on Message Origination (MO) rather than Message Termination (MT)
- Says *“More than 200 messages with the same signature should not be allowed from the same source or number “*
- Reasons:
  - Use of sophisticated Equipment
  - Multiple A-party Numbers used for the attacks
  - Typical Attacks sent too quickly (a few minutes) or too slowly (a few hours), etc
  - Changes in Content to bypass typical volumetric controls on a per-MSISDN basis
- Risks:
  - Chances of transactional messages getting caught in these filters.

## What have MNOs been doing till now?



Traffic Type	Previous Status	Current Status
CDMA - MO	Unfiltered	In the process
CDMA – AO	Semi-filtered	Strict Licensing
CDMA - Domestic MT	Unfiltered	Easy to be done
CDMA – International MT	Semi-filtered	50 - 50
GSM – MO	Unfiltered	In the process
GSM – AO	Semi-filtered	Strict Licensing
GSM – Domestic MT	Unfiltered	\$\$\$
GSM – International MT	Semi-filtered	50 - 50

# Impact of Mobile Messaging Abuse for MNOs



Increased Volume of Messages

Increased Spam Complaints

Brand Damage

Revenue Loss and / or Possible Customer Churn

Increased Operational Costs

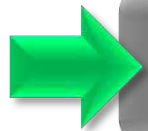


## Recommendations for Indian MNOs

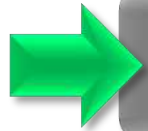


- ✓ Apply Signalling Firewall for Anti-Spoofing and Anti-Faking
- ✓ Implement latest TRAI regulation and other volumetric filters
- ✓ Implement simbox detection
- ✓ Implement aggressive Blacklists
- ✓ Disconnect spammers from their Network if found to be spamming
- ✓ Listen to your consumers - Implement Spam Reporting System
- ✓ Implement a no-abuse clause in the User Contracts

# TRAI Spam Reporting Service



Send a text to 1909 with the correct format



Operator Call center at 1909

## Challenges for Indian MNOs



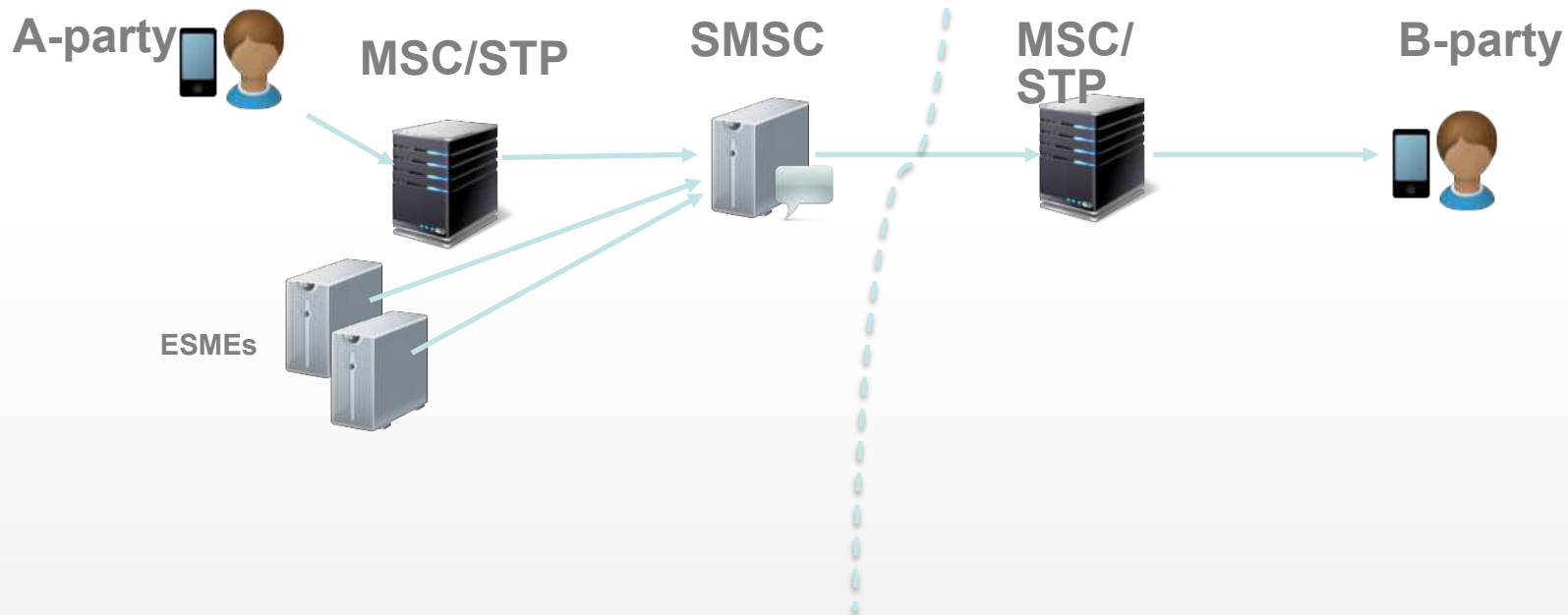
- ✓ Dearth of Anti-SPAM Experts (Messaging Teams typically Signaling Experts)
- ✓ Complicated / Distributed Messaging Architecture
- ✓ MO Spam Easier but MT Spam trickier and Expensive to Implement
- ✓ No point-and-click Solution Available for Anti-Spam
- ✓ Large SIs / MS providers don't have necessary Expertise
- ✓ Investment in CAPEX and Operations / MS.
- ✓ Potential loss of Messaging revenue
- ✓ Possible Litigation
- ✓ False positives

# High Level Messaging Architecture

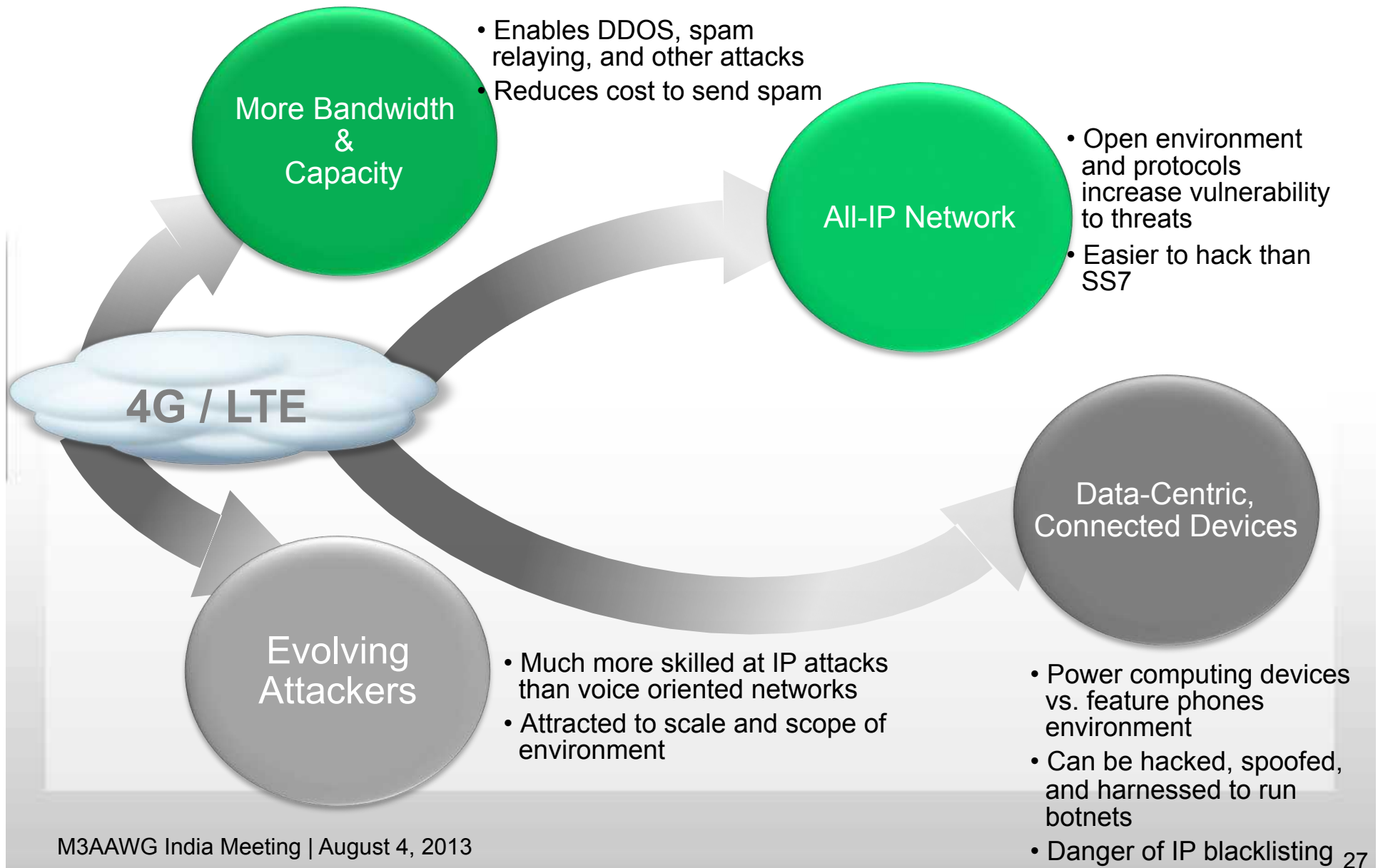


Operator A

Operator B



# The future: LTE and challenges



# Q AND A