

IASA Report to ISOC Board of Trustees




Bob Hinden
IAOC Chair

20 October 2012

Vancouver Meeting Summary



- Attendance above plan by 42 people
- Host: Google™
- Sponsors: Hyatt, Telus, Verisign
- Bits-N-Bites: Huawei, Juniper, ICANN, IPSO Alliance, Internet Society (3)
- Net of \$605K for continuing operations
 - Above budget by \$130K (a good thing)

Vancouver Meeting Results



I E T F[®]

		Budget	Actual	
Attendance	Paid	1,120	1,162	42
Revenue				
	Registration Fees	\$710	\$745	\$35
	Sponsorships	\$265	\$330	\$65
	Commissions	\$55	\$79	\$24
	SUB-TOTAL	\$1,030	\$1,154	\$124
Expenses				
	Meeting Expenses	\$400	\$401	(\$1)
	Network & Connectivity	\$155	\$148	\$7
	SUB-TOTAL	\$555	\$549	\$6
NET		\$475	\$605	\$130

2012 Year End Forecast



- Revenue above budget by \$222K
 - Good attendance, sponsorship, and B&B
- Expenses lower than budget by \$351K
 - Lower meeting space and transition expenses
- Tools development (capital expense) will be close to budget
- ISOC contribution is less than budget by \$573K

2013 Budget Overview



- Registration Fees Unchanged: \$650
- Assumes major contracts extended
 - Secretariat and RFC Production Center
- Revenues: \$3.3M
 - Higher than 2012 budget, lower than YEF
- Expenses: \$5.3M
 - Lower than 2012 budget, higher than YEF
- Capital IT Investment: \$300K
 - IETF and RFC Editor
- ISOC Contribution: \$2.2M

2012-2015 Financials



	2012 Budget	2012 Year End Forecast	2013 Budget	2014 Advice	2015 Advice
Revenue	\$3,264.	\$3,485.	\$3,346.	\$3,276.	\$3,449.
Expenses					
IETF Operations	\$5,408.	\$5,057.	\$5,275.	\$5,433.	\$5807.
Tools Development	\$215.	\$215.	\$300.	\$250.	\$200.
ISOC Contribution	\$2,360.	\$1,787.	\$2,229.	\$2,407.	\$2,508.

(Note: Dollars are in \$1,000)

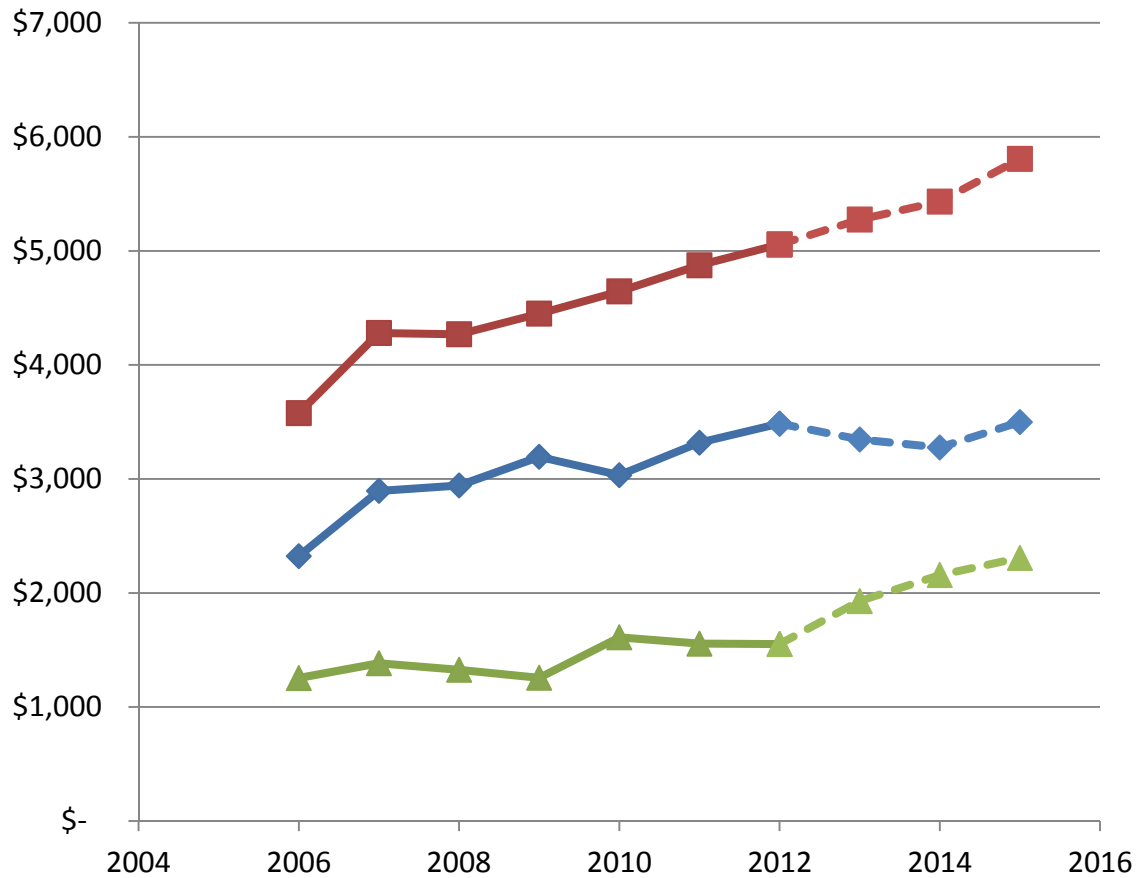
2012-2015 Detailed



I E T F[®]

IETF 2012 - 2015 Budget					
	2012 Budget	2012 YEF	2013 Budget	2014 Advice	2015 Advice
Revenues					
Registration Fees	\$ 2,152	\$ 2,266	\$ 2,140	\$ 2,116	\$ 2,124
Meeting Sponsorships					
In Kind Sponsorships	40		40	0	0
Cash Sponsorships	270		278	265	440
Meeting Sponsorship Network/NOC	310	355	318	265	440
In Kind Sponsorships	125		63	100	75
Cash Sponsorships	431		561	500	575
Network/NOC Host	556	539	624	600	650
Hotel Commissions	145	188	165	170	160
New Revenue	100	130.5	100	125	125
Bits-N-Bites			-	-	-
Other (Breaks, Ice Cream Social, etc)			100	125	125
Miscellaneous	0	6.5	-	-	-
Total Revenue	\$ 3,264	\$ 3,485	\$ 3,346	\$ 3,276	\$ 3,499
IETF 2012 - 2015 Budget					
	2012 Budget	2012 YEF	2013 Budget	2014 Advice	2015 Advice
Expenses					
RFC Services	900	868	\$ 893	\$ 918	\$ 955
Secretariat Services	1,775	1,770	1,788	1,841	1,896
Meeting Space Costs	350	244	228	200	350
Network/NOC Costs	600	560	554	600	660
Meeting Operations (Secretariat)	912	935	923	950	950
Other Meeting Costs	118	110	154	133	136
Subtotal Direct Meeting Costs	1,979	1,849	1,858	1,883	2,096
Transition Expenses	85	6	-	-	-
Special Projects	50	29	50	50	50
IT Maintenance	50	10	75	100	150
Admin (IASA,IETF, IAB, IRTF, NomCom, IAD, ISE)	415	380	451	472	490
IETF Trust	35	26	36	38	40
ISOC G&A	120	120	125	130	130
Total Expenses	\$ 5,408	\$ 5,057	\$ 5,275	\$ 5,433	\$ 5,807
IETF 2012 - 2015 Budget					
	2012 Budget	2012 YEF	2013 Budget	2014 Advice	2015 Advice
ISOC Direct Contribution Excluding Development	\$ 2,145	\$ 1,572	\$ 1,929	\$ 2,157	\$ 2,308
IT Tools Development	215	215	300	250	200
ISOC Direct Contribution Including Development	\$ 2,360	\$ 1,787	\$ 2,229	\$ 2,407	\$ 2,508

IASA Financial History

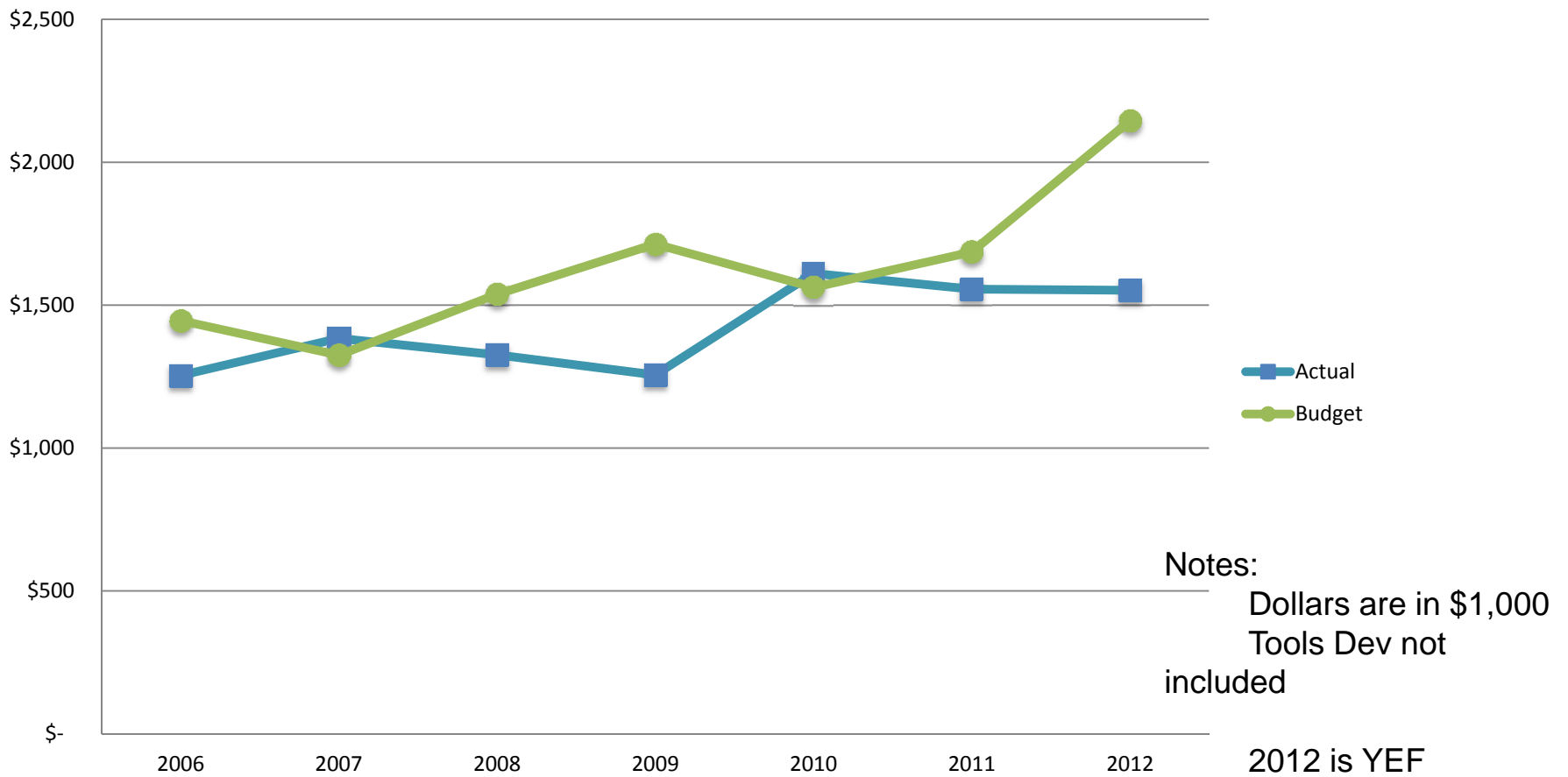


◆ Revenue
■ Expenses
▲ ISOC Contribution

Notes:
 Dollars are in \$1,000
 Tools Dev not
 included

2013 is Budget
 2014+ is Advice

ISOC Contribution Budget vs. Actuals





Thank You



(BACKUP)

Expenses 2012 - 2015



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Revenue 2012-2015



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Tool & ISOC Contribution 2012-2015



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Future Meetings



- 2012
 - Atlanta, November, North American Cable Industry
- 2013
 - Orlando, March, Comcast and NBC Universal
 - Berlin, July / August, **Host needed**
 - Vancouver, November, **Host needed**
- 2014
 - London, March, **Host needed**
 - Toronto, July, **Host needed**
 - Honolulu, November, **Host needed**

Future Meetings(2)



- 2015
 - Dallas, March, Host needed
 - Europe, July, Host needed
 - Yokohama, November, Wide
- 2016
 - Location TBD, March / April, Host needed
 - Location TBD, July, Host needed
 - Location TBD, November, Host needed
- 2017
 - Location TBD, March, Host needed
 - Location TBD, July, Host needed
 - Location TBD, November, Host needed