



IAOC Report

Chris Griffiths

IAOC Chair

Ray Pelletier

IAD

April 1, 2014

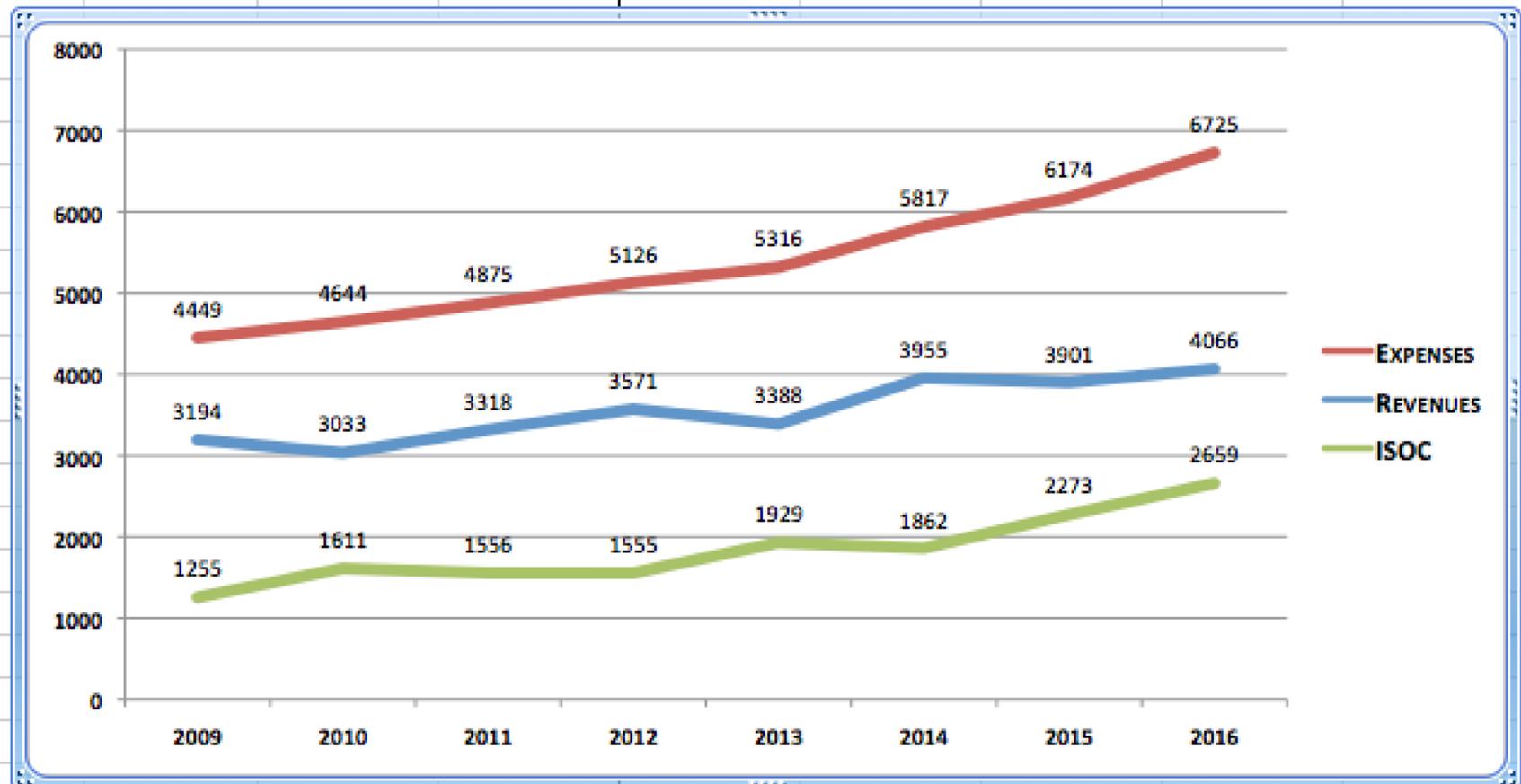
London Results (preliminary)



1. Revenue: \$12k above Budget
2. Expenses: ~\$60K below Budget
3. Paid: 1,360 135 above Budget
4. Attendees: 1,400*

* includes sponsor, NOC volunteers comps

2014 IETF Adopted Budget



2009 – 2013 Actuals

2014 Budget

2015 – 2016 Budget Advice

Budget Data

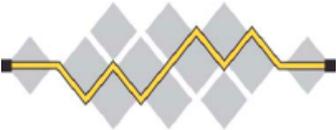


2014 – 2016 Budget

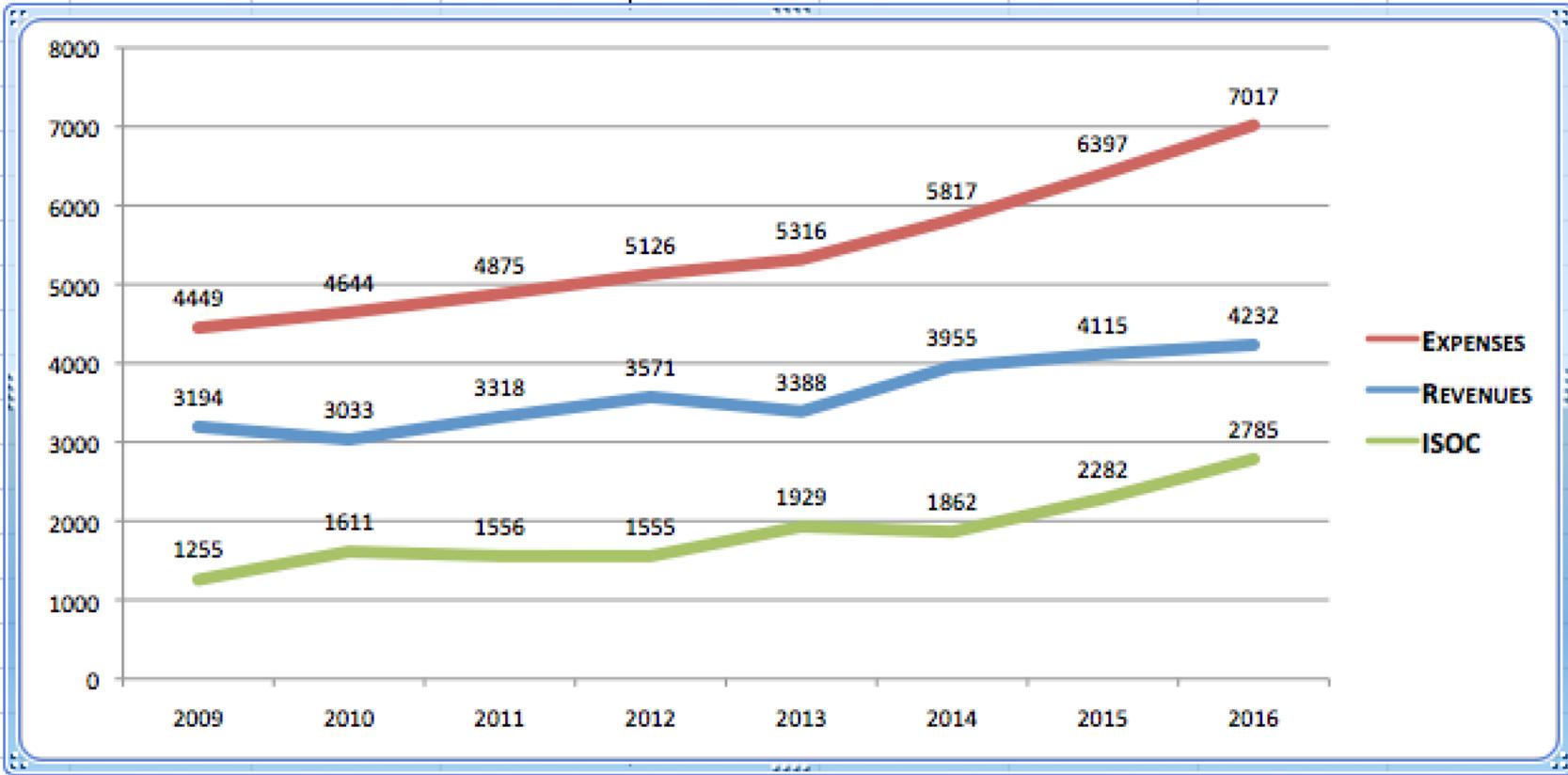
	Expenses	ISOC Contribution
2013 - Actuals	\$5,316	\$1,929
2014	\$5,817	\$1,862
2015	\$6,174	\$2,273
2016	\$6,725	\$2,659

Driving the Expenses increase and therefore the ISOC increase were principally increases in Meeting space as we went from 1 meeting in 2014 with space costs (London) to 2 in 2015 (Prague & Yokohama) and 3 in 2016 (Buenos Aires, Berlin and Asia)

2015 - 2016 IETF Budget Updated Forecast



I E T F®



2009 – 2013 Actuals

2014 Budget

New 2015 – 2016 Budget Advice

Budget Data Update



2014 – 2016 Budget Update

	Expenses	ISOC Contribution
2013 Actual	\$5,316	\$1,929
2014	\$5,817	\$1,862
2015	\$6,397	\$2,282
2016	\$7,017	\$2,785

The principal reasons for the changes in Expenses & therefore, increases in ISOC Contributions:

- Meeting space costs have risen
- Addition of costs for Remote Participation Services
- Increases in G&A

Takeaways



- The closer we get to actually adopting a budget the more contracts will be in place and the more accurate the budget.
- Projections currently do not assume any raise in registration fees, however if the fees were raised, it would reduce the ISOC contribution.
- The current plan assumes current level of ISOC raised sponsorships, and any additional and/or higher level sponsorships would bring the ISOC contribution down.
- A year with three meetings that each have meeting space costs, like 2016, is unusual and should be avoided.
- General and Administrative (G&A) includes depreciation of tools investment (>\$240K), Admin support ((\$~70K), Sponsorship support (~\$90K), Rent & Office Expenses (\$10K)
- ISOC G&A is up by ~\$150K between 2013 and 2014, and another \$150K from 2014 to 2016. This is a significant part of the increased ISOC contribution.

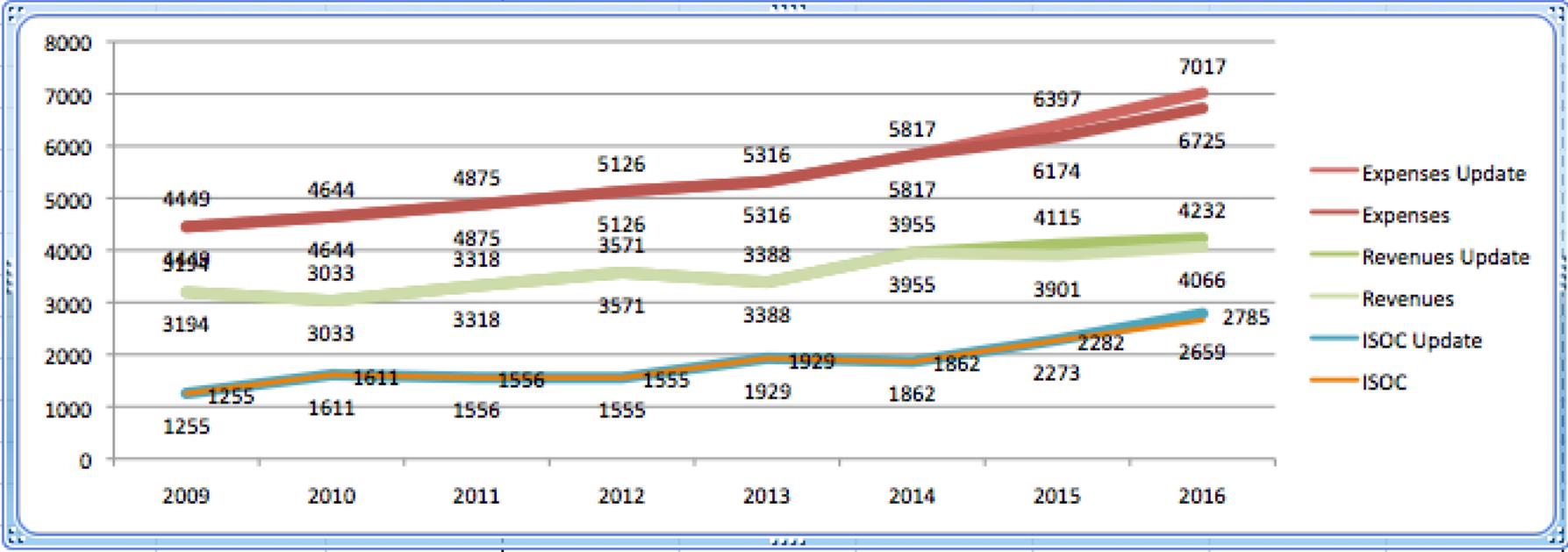


(BACKUP)

2015 - 2016 IETF Budget Updated Forecast



I E T F®



2009 – 2013 Actuals

2014 Budget

2015 – 2016 Budget & Update

Revenues Update



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IETF 2014 - 2016 Budget Forecast

Updated 27 Mar 2014		2014 Budget	2015 Advice	2016 Advice
Revenues (000)				
1	Registration Fees	\$ 2,195	\$ 2,199	\$ 2,182
2	Meeting Sponsorships	930	1,106	1190
3	In-Kind Sponsorships	260	260	310
4	Event Sponsorships	150	150	150
5	Bits-N-Bites	225	250	250
6	Hotel Commissions	170	150	150
7	Miscellaneous	25	-	
8	Total Revenue	\$ 3,955	\$ 4,115	\$ 4,232
9	Adopted Budget Nov 2013	\$3,995	\$3,901	\$4,066
10	Variance	\$ -	\$ 214	\$ 166

Expenses Update



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IETF 2014 - 2016 Budget Forecast				
Updated 27 Mar 2014		2014	2015	2016
Expenses (000)		Budget	Advice	Advice
1	RFC Services	\$ 970	\$ 972	1,011
2	Secretariat Services	1,857	1,865	1,939
3	Meeting Operations (Secretariat)	945	960	998
4	Meeting Space	140	377	754
5	Network/NOC			
a	In Kind (Circuits)	75	75	75
b	Contract Costs	510	500	525
c	RPS	89	140	150
d	Total Network/NOC Costs	585	715	750
6	Other Meeting Costs (cc fees, insurance, etc)			
a	Other Meeting Costs In-Kind	100	100	100
b	Other Meeting Costs	164	148	147
c	Total Other Meeting Costs	264	248	247
7	Subtotal Direct Meeting Costs (3-6)	1,934	2,300	2,750
8	Admin (IASA,IETF, IAB, IRTF, NomCom, IAD, ISE)			
a	Admin In-Kind - WebEx	35	35	35
b	Admin Costs	471	487	512
c	Total Admin Costs	506	522	547
9	IT Maintenance			
a	IT Maintenance In-Kind	50	50	50
b	IT Maintenance Contract Costs	100	120	125
c	Total IT Maintenance	150	170	175
10	Transition Expenses (2014 - ISE; 2015 - ISE)	10	50	50
11	Special Projects	50	50	50
12	IETF Trust	39	42	44
13	ISOC G&A	300	425	450
14	Total Expenses	\$ 5,817	\$ 6,397	\$ 7,017
15	Adopted Budget Nov 2013	\$ 5,817	\$ 6,124	\$ 6,725
16	Variance	\$ -	\$ 273	\$ 292

ISOC Direct Contribution Update



IETF 2014 - 2016 Budget		2014 Budget	2015 Advice	2016 Advice
	Updated 27 Mar 2014			
1	ISOC Direct Contribution Exc Dev	\$ (1,862)	\$ (2,282)	\$ (2,785)
2	Adopted Budget Nov 2013	\$ (1,862)	\$ (2,273)	\$ (2,659)
3	Variance	\$ -	\$ 9	\$ 126

Detailed Budgets



- You can find the yearly budgets at <http://iaoc.ietf.org/budget-and-finance.html>
- Monthly financial statements can be found at <http://iaoc.ietf.org/financial-statements.html>

2013 Unaudited Results



- Revenues
 - \$41,802 above Budget Forecast for the year
- Expenses
 - \$41,412 above Budget Forecast
- ISOC Contribution
 - \$1,928,718 \$390 below Budget

- Challenging Year
 - No Host for IETF 87 in Berlin
 - VAT expenses \$164K